



PT. Herbalife Indonesia  
Gedung Menara Dea II, Lobby & MZ. Floor  
Jl. Mega Kuningan Barat, Kav. E. 4.3 No. 1-2  
Jakarta 12950, INDONESIA  
Telp. 021-5760950

Quick Response Center (QRC) Makassar  
RUKO JASPER II No. 41  
Jl. Boulevard Panakukkang Mas,  
Makassar, Sulawesi Selatan - INDONESIA  
Telp. 0411-459297

Tanggal Efektif Berlakunya Daftar Harga Ini: 1 Mei 2009  
(Lihat Catatan 1, Halaman 4)

Price List Effective Date: May 1, 2009  
(See Note 1, Page 4)

Quick Response Center (QRC) Surabaya  
Graha Pacific Lt.1  
Jl. Basuki rahmat No. 87-91  
Surabaya 60271 Jawa Timur - INDONESIA  
Telp.031-5326003

Pick up Center Bandung  
Menara Mall BTC Basement kav.SBB01-09  
Jl. Dr Junjuran no 143-149 Bandung  
Bandung, Jawa Barat -INDONESIA  
Telp. 022-6126353

Updated: May 18, 2009

Quick Response Center (QRC) Medan  
UNIPLAZA Office Building & Convention Center  
Jl. Let Jen. Haryono MT, No A -1  
Medan, Sumatera Utara - INDONESIA  
Telp. 061-4554626

Distributor Services Department  
Tel. (62 21) 576 0950; Faks / Fax. (62 21) 576 0960  
Email Order ( IDOrderline@herbalife.com )  
Email : DistributorServicesIndonesia@herbalife.com

### DAFTAR HARGA GROSIR / WHOLESALE PRICE LIST

(1) Nomor Stok/ Stock No.	(2) Uraian Produk / Description of goods	(3) Volume Points	(4) Dasar Pendapatan / Earn Base	(5) Harga Eceran Distributor/ Dist. Retail Price	(6) - (13) Harga Grosir (Termasuk Diskon Distributor, 8% Biaya Kemasan & Penanganan dan 10% PPN) / Net Wholesale Price (Includes Distributor Discount, Pkg & Handling 8% and VAT 10%)								(14) Nomor Stok / Stock No.
					Distributor	Senior Consultant				Success Builder	Supervisor		
					25%	30%	35%	38%	40%	41%	42%	50%	
<b>PRODUK NUTRISI - UNIT / NUTRITIONAL PRODUCTS - UNITS:</b>													
0230	Formula 1 - French Vanilla Nutritional Shake Mix	18.40	233,000	259,000	243,617	230,802	217,987	210,298	205,172	202,609	200,046	179,542	0230
0231	Formula 1 - Dutch Chocolate Nutritional Shake Mix	18.40	233,000	259,000	243,617	230,802	217,987	210,298	205,172	202,609	200,046	179,542	0231
0232	Formula 1 - Wild Berry Nutritional Shake Mix	18.40	233,000	259,000	243,617	230,802	217,987	210,298	205,172	202,609	200,046	179,542	0232
0233	Herbal Concentrate	21.50	230,000	255,000	239,690	227,040	214,390	206,800	201,740	199,210	196,680	176,440	0233
0234	Fiber & Herb Tablets	7.35	93,000	103,000	96,789	91,674	86,559	83,490	81,444	80,421	79,398	71,214	0234
0111	Cell-U-Loss	15.75	140,000	155,000	145,640	137,940	130,240	125,620	122,540	121,000	119,460	107,140	0111
0130	Lipo-Bond	15.40	186,000	207,000	194,766	184,536	174,306	168,168	164,076	162,030	159,984	143,616	0130
0237	N.R.G Instant Tea	14.75	155,000	172,000	161,711	153,186	144,661	139,546	136,136	134,431	132,726	119,086	0237
0238	Herbal Aloe Concentrate	24.95	230,000	255,000	239,690	227,040	214,390	206,800	201,740	199,210	196,680	176,440	0238
0065	Herbalifeline	25.75	288,000	320,000	300,960	285,120	269,280	259,776	253,440	250,272	247,104	221,760	0065
0104	Nutrition Activator	20.50	230,000	255,000	239,690	227,040	214,390	206,800	201,740	199,210	196,680	176,440	0104
3115	Formula 2 - Multivitamin Complex	19.95	221,000	245,000	230,285	218,130	205,975	198,682	193,820	191,389	188,958	169,510	3115
0242	Formula 3 - Personalized Protein Powder	17.95	233,000	259,000	243,617	230,802	217,987	210,298	205,172	202,609	200,046	179,542	0242
0032	Mega Garlic Plus	12.95	143,000	159,000	149,567	141,702	133,837	129,118	125,972	124,399	122,826	110,242	0032
0100	Tri-Shield	35.50	395,000	439,000	412,907	391,182	369,457	356,422	347,732	343,387	339,042	304,282	0100
<b>PRODUK NUTRISI - PROGRAM DAN PAKET / NUTRITIONAL PRODUCT - PROGRAMS AND PACKS :</b>													
4049	QuickStart - French Vanilla	66.20	777,000	862,000	810,381	767,646	724,911	699,270	682,176	673,629	665,082	596,706	4049
4050	QuickStart - Dutch Chocolate	66.20	777,000	862,000	810,381	767,646	724,911	699,270	682,176	673,629	665,082	596,706	4050
4051	QuickStart - Wild Berry	66.20	777,000	862,000	810,381	767,646	724,911	699,270	682,176	673,629	665,082	596,706	4051
4056	Advanced - French Vanilla	103.45	1,147,000	1,272,000	1,195,711	1,132,626	1,069,541	1,031,690	1,006,456	993,839	981,222	880,286	4056
4057	Advanced - Dutch Chocolate	103.45	1,147,000	1,272,000	1,195,711	1,132,626	1,069,541	1,031,690	1,006,456	993,839	981,222	880,286	4057
4058	Advanced - Wild Berry	103.45	1,147,000	1,272,000	1,195,711	1,132,626	1,069,541	1,031,690	1,006,456	993,839	981,222	880,286	4058
4071	Ultimate - French Vanilla	158.55	1,718,000	1,906,000	1,791,878	1,697,388	1,602,898	1,546,204	1,508,408	1,489,510	1,470,612	1,319,428	4071
4072	Ultimate - Dutch Chocolate	158.55	1,718,000	1,906,000	1,791,878	1,697,388	1,602,898	1,546,204	1,508,408	1,489,510	1,470,612	1,319,428	4072
4073	Ultimate - Wild Berry	158.55	1,718,000	1,906,000	1,791,878	1,697,388	1,602,898	1,546,204	1,508,408	1,489,510	1,470,612	1,319,428	4073
2677	QuickStart Plus - French Vanilla	84.15	1,010,000	1,121,000	1,053,998	998,448	942,898	909,568	887,348	876,238	865,128	776,248	2677
2678	QuickStart Plus - Dutch Chocolate	84.15	1,010,000	1,121,000	1,053,998	998,448	942,898	909,568	887,348	876,238	865,128	776,248	2678
2679	QuickStart Plus - Wild Berry	84.15	1,010,000	1,121,000	1,053,998	998,448	942,898	909,568	887,348	876,238	865,128	776,248	2679
2680	Advanced Plus - French Vanilla	121.40	1,380,000	1,531,000	1,439,328	1,363,428	1,287,528	1,241,988	1,211,628	1,196,448	1,181,268	1,059,828	2680
2681	Advanced Plus - Dutch Chocolate	121.40	1,380,000	1,531,000	1,439,328	1,363,428	1,287,528	1,241,988	1,211,628	1,196,448	1,181,268	1,059,828	2681
2682	Advanced Plus - Wild Berry	121.40	1,380,000	1,531,000	1,439,328	1,363,428	1,287,528	1,241,988	1,211,628	1,196,448	1,181,268	1,059,828	2682
2683	Ultimate Plus - French Vanilla	176.50	1,951,000	2,165,000	2,035,495	1,928,190	1,820,885	1,756,502	1,713,580	1,692,119	1,670,658	1,498,970	2683
2684	Ultimate Plus - Dutch Chocolate	176.50	1,951,000	2,165,000	2,035,495	1,928,190	1,820,885	1,756,502	1,713,580	1,692,119	1,670,658	1,498,970	2684



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					Distributor	Senior Consultant				Success Builder	Supervisor			
						25%	30%	35%	38%			40%		41%
6309	Mini Product Brochure (20)/ Brosur Produk Mini (20)	-	-	18,000	19,800	19,800	19,800	19,800	19,800	19,800	19,800	19,800	19,800	6309
6976	F1 Shake It Up Brochure (20)/ Brosur F1 Ceriakan Hari Anda (20)	-	-	8,000	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	6976
6613	Radiant C brochure (10)/ Brosur Radiant C (10)	-	-	7,000	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	6613
6510	Wellness Evaluation Booklet(10)/ Evaluasi Kebugaran(10)	-	-	35,000	38,500	38,500	38,500	38,500	38,500	38,500	38,500	38,500	38,500	6510
6634	Earn What You're Worth Booklet(10)/Menghasilkan Sesuai Dengan Nilai(10)	-	-	15,000	16,500	16,500	16,500	16,500	16,500	16,500	16,500	16,500	16,500	6634
6754	Recruit Brochure-Why Is She So Happy(100)/Mengapa Wanita ini Sangat Bahagia (100)	-	-	14,000	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	6754
9573	Recruit Brochure-Why Is He So Happy(100)/Mengapa Pria ini Sangat Bahagia (100)	-	-	14,000	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	9573
9574	Recruit Brochure-Own Your Dreams(100)/Miliki Impianmu(100)	-	-	14,000	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	9574
9575	Recruit Brochure-Earn Extra Cash(100)/Dapatkan Penghasilan Tambahan(100)	-	-	14,000	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	15,400	9575
6069	Nourifusion Q&A Training Brochure(20)/Brosur Q&A Training Nourifusion(20)	-	-	10,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	6069
6695	Nourifusion Brochure(20)/ Brosur Nourifusion(20)	-	-	8,000	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	6695
9112	DVD Mark Hughes Training Collection/ DVD Koleksi Training Mark Hughes	-	-	60,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	9112
7666	Skin Activator Customer Brochure(10)/Brosur Pelanggan Skin Activator(10)	-	-	12,000	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	7666
6948	Skin Activator Dist Reference Guide(20)/Panduan Distributor SA(20)	-	-	13,000	14,300	14,300	14,300	14,300	14,300	14,300	14,300	14,300	14,300	6948
6797	Heart Health Customer Brochure(20)/ Brosur Pelanggan Kesehatan Jantung(20)	-	-	12,000	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	6797
6357	Heart Health Distr. Reference Guide(20)/ Panduan Distributor Kesehatan jantung (20)	-	-	11,000	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	12,100	6357

**MATERI PROMOSI / ART OF PROMOTION**

7123	Lencana: "Ingin Bekerja di Rumah? Tanya Saya Bagaimana!" (10) / Button: "Work From Home? Ask Me How!" (10)	0.75	-	74,000	87,912	87,912	87,912	87,912	87,912	87,912	87,912	87,912	87,912	7123
8124	Pita Meteran (10) / Fabric Tape (10)	0.75	-	44,000	52,272	52,272	52,272	52,272	52,272	52,272	52,272	52,272	52,272	8124
8125	Penghancur Tablet (1) / Tablet Crusher (1)	0.45	-	49,000	58,212	58,212	58,212	58,212	58,212	58,212	58,212	58,212	58,212	8125
8128	Mixer Mini (1) / Mini Mixer (1)	0.60	-	64,000	76,032	76,032	76,032	76,032	76,032	76,032	76,032	76,032	76,032	8128
8151	Shaker (5)	1.65	-	179,000	212,652	212,652	212,652	212,652	212,652	212,652	212,652	212,652	212,652	8151
8262	Pin Magnetik Aku Cinta Herbalife (5) / Magnetic Pin I love Herbalife (5)	1.85	-	196,000	232,848	232,848	232,848	232,848	232,848	232,848	232,848	232,848	232,848	8262
8297	Kotak Pelanggan ( 1 ) / Follow up cards file box ( 1 )	0.70	-	65,000	77,220	77,220	77,220	77,220	77,220	77,220	77,220	77,220	77,220	8297
8346	Pin Magnetik Emas (5) / Gold Magnetic Leaf Pin (5)	1.40	-	150,000	178,200	178,200	178,200	178,200	178,200	178,200	178,200	178,200	178,200	8346
8347	Pin Magnetik Perak (5) / Silver Magnetic Leaf Pin (5)	1.40	-	150,000	178,200	178,200	178,200	178,200	178,200	178,200	178,200	178,200	178,200	8347
8529	Lencana:"Kendalikan Berat Badan Sekarang Tanya Saya Bagaimana" (10) / Button: "Control Weight Now Ask Me How" (10)	0.75	-	80,000	95,040	95,040	95,040	95,040	95,040	95,040	95,040	95,040	95,040	8529
8501	Lencana:"Ingin Turun Berat Badan Sekarang, Tanya Saya Bagaimana" (10) / Button: "Lose Weight Now Ask Me How" (10)	0.75	-	73,000	86,724	86,724	86,724	86,724	86,724	86,724	86,724	86,724	86,724	8501
8504	Lencana:"Aku Cinta Herbalife" (10) / Button: "I Love Herbalife" (10)	0.75	-	73,000	86,724	86,724	86,724	86,724	86,724	86,724	86,724	86,724	86,724	8504
8617	Bolpen (15) / Basic Pen (15)	1.95	-	192,000	228,096	228,096	228,096	228,096	228,096	228,096	228,096	228,096	228,096	8617
8625	Kotak Tablet Sedang (5) / Medium Tablet Box (5)	1.05	-	132,000	156,816	156,816	156,816	156,816	156,816	156,816	156,816	156,816	156,816	8625
8627	Kotak Tablet Kecil Hijau Transparan (10) / Small Transp. Tablet Box (10)	1.15	-	137,000	162,756	162,756	162,756	162,756	162,756	162,756	162,756	162,756	162,756	8627
8634	Sendok Takaran - Putih (10) / Measuring Spoon - White (10)	1.20	-	151,000	179,388	179,388	179,388	179,388	179,388	179,388	179,388	179,388	179,388	8634
8639	Wadah NPDM (10) / NPDM Container (10)	0.90	-	114,000	135,432	135,432	135,432	135,432	135,432	135,432	135,432	135,432	135,432	8639
8262	Pin Magnetik : "Aku Cinta Herbalife" (5) / Magnetic Pin : "I love Herbalife" (5)	1.85	-	196,000	232,848	232,848	232,848	232,848	232,848	232,848	232,848	232,848	232,848	8262

**Jumlah Total / Total amount**

**LAIN-LAIN / OTHER :**

0909	Biaya Pemrosesan Tahunan Supervisor / Supervisor Annual Processing Fee	762,300
9909	Biaya Pemrosesan Tahunan Distributor / Distributor Annual Processing Fee	102,300
N/A	Biaya Pengiriman / Delivery Order Fee	55,000
N/A	Batas Cek / Giro Pribadi Per Hari Bagi Supervisor / Daily Personal Cheque / Giro Writing limit For Fully Qualified Supervisors	29,700,000
N/A	Batas Pembelian AOP per hari bagi Distributor Non WNI(Lihat Catatan no.8 Dibawah / Daily AOP purchase limit for <b>Non Indonesian Distributors</b> ( see note 8 below )	6,750,000