



Enrique Varela and Graciela Mier

CONGRATULATIONS NEW FOUNDER'S CIRCLE MEMBERS



MEXICO

As professors, both Enrique Varela and Graciela Mier have dedicated their lives to helping others. For Enrique, that meant serving as a manager in his own business and also as professor at the Monterrey Institute of Technology (ITESM). For Graciela, it meant working as a research professor in the interdisciplinary center of research and education and as a professor at the Autonomous University of Zacatecas (UAZ) and Autonomous University of Querétaro (UAQ). For them

today, however, helping others means sharing with people everywhere the opportunities for better health and financial independence with Herbalife.

“This was the business we were looking for.”

In May 1989, Enrique was introduced to the Herbalife® products for the first time. From the beginning, he noticed that the products worked. He was so excited he started recommending the products to others. Graciela joined him in the business—changing people’s lives with the products and their personal testimonies.

“The most important part of this business is providing excellent service.”

The Varela’s desire to help others inspired the creation of a new Business Method, the Nutrition Club, as a new way to grow their business to a higher level in the Marketing Plan. “There was a need for me not only to sell and recruit for the business but also to try to find a more impactful way to make a difference,” says Enrique, “The importance to work closer with our clients made us think of this wonderful idea –the Nutrition Club– which made it easier for us to keep track with our customers’ progress.”

“Herbalife has given us a wonderful life!”

As they continue making dreams come true for their downline and customers, Enrique and Graciela look forward to many more years of success with the generations to come, following the examples and the philosophy of the great leaders of Herbalife –Mark Hughes, Jim Rohn and Michael O. Johnson.*

**Incomes applicable to the individuals (or examples) depicted and not average. For average financial performance data, see the Statement of Average Gross Compensation for U.S. Supervisors at www.herbalife.com and www.myherbalife.com.*