

New Chairman's Club Members

Venezuela – October 2007

With Congratulations and a Warm Welcome to the Chairman's Club

Fernando "Nani" & Judith Rancel



Fernando "Nani" Rancel believes that being first means you have to pave the way for others. From humble beginnings, Nani has grown a highly successful business across South and Central America; so successful that Nani is the first Distributor to reach the status of Chairman's Club in our Spanish-speaking South America region.

Nani attributes a significant key to his organization's growth as the goal to "increase the number of products each person uses. We focus specific efforts on retailing and recruiting. We always have a good attitude and working together makes an incredible difference to all of us." These fundamentals of product usage, recruiting efforts and teamwork are his building blocks for a successful organization.



The unified South and Central American teams hold 4 events a year -- two royalty focused and two for basic training -- which fuel the retention

and growth of their downline. "Ten years ago only 30 Supervisors attended; in September, we had an army of Supervisors!" exclaims Nani.

Nani's key to success is the love of his wife, Judith. She takes care of their five children and manages their Herbalife life. No matter how many personal sacrifices he has made for his business, Nani has made the time to be at every special moment in all five children's lives.

To Nani and Judith, Herbalife is their way of life. They feel humbled to be counted among the impressive Distributors who have made it to the Chairman's Club. Nani and Judith credit teamwork across all organizations for the growth of the business. "We see people developing as leaders and that is speeding the growth of our organization," says Nani. "And it's only the beginning."

Congratulations "Nani" & Judith Rancel!
We are proud to welcome you to the prestigious Chairman's Club.

*Incomes applicable to the individuals (or examples) depicted and not average. For average financial performance data, see the Statement of Average-Gross Compensation for U.S. supervisors at www.herbalife.com and www.myherbalife.com



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